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Strategyzer Value Proposition Design Book

February 21st, 2019 - Enterprises and smaller companies use our platform and services to more clearly understand customers create better products and grow businesses

Value Proposition Design How to Create Products and

July 8th, 2018 - If you liked Business Model Generation you ll love Value Proposition Design The sequel builds on the same visual format and practical tools that made the first one so useful It shows you how to use the Value Proposition Canvas a practical business tool to design test create and manage products and services customers want

Value Proposition Design How to Create Products and

February 9th, 2019 - The authors of the international bestseller Business

Model Generation explain how to create value propositions customers can't resist Value Proposition Design helps you tackle a core challenge of every business "creating compelling products and services customers want to buy This practical book paired with its online companion will teach you the processes and tools you need to succeed

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November 1st, 2014 - "Value Proposition Design simplifies the complex process of designing and testing value propositions taking the guesswork out of creating products and services that perfectly match customers'™ needs and desires into quickly readable illustrations with only the most practical important details

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February 15th, 2019 - Value proposition design is a method that combines well-established concepts and tools such as the Jobs to be done concept the customer development process 38 and principles of empathy

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